

FSUshadow

One-day job shadow experiences over Spring Break

Spring Break Session 2017

March 13, 14, 15, or 16

Apply by February 16, 2017

Opportunities added to [SeminoleLink](#) daily!

FSUshadow Opportunities (as of 2/14/17) by:

- **Location** (page 2-3)
- **Industry** (pages 4-9)
- **Description** (pages 9-20)

****Note: This document will be updated on a weekly basis through February 14, 2017**

Spring Break Session 2017 Host Sites by Location as of 2/14/2017

Los Angeles, CA

Film Marketing/Creative Advertising – Broad Green Pictures (Los Angeles, CA)

Atlanta, GA (and surrounding area)

Entrepreneur Leadership – Chick-fil-A (Sprayberry & Lassister) (Marietta, GA)

Healthcare Staffing – Quest Healthcare Solutions

Jacksonville

Client Support (IT) – Advent Software

Commercial Insurance Marketing/Sales – Brown & Brown of Florida – Jacksonville

Healthcare Analytics – Florida Blue

Property/Casualty Insurance Brokerage – AmWINS Brokerage of Florida

UNF Intercollegiate Athletics (Sport Management) – University of North Florida

Wealth Management – Michael W Halloran/Northwestern Mutual

Central Florida (Orlando and surrounding counties)

Behavior Analyst/Speech Therapist/Educator – Princeton House Charter School (Orlando, FL)

Elementary Education – Orlando Science Schools (Orlando, FL)

Civil Engineering – Garney Construction (Winter Garden, FL)

Distillery Sales (Beverage) – Republic National Distributing Company (Orlando, FL)

Healthcare Analytics – Florida Blue (Lake Mary, FL)

Insurance Claims – Lighthouse Management (Orlando, FL)

Insurance Producer – TGG Financial Services Inc/Harry Levine Insurance (Winter Park, FL)

Insurance Underwriting – Lighthouse Management (Orlando, FL)

Social Work Care Manager – Florida Hospital (Orlando, FL)

Underwriter Associate – Risk Placement Services, Inc. (Orlando, FL)

Underwriting/Claims Insurance – FCCI Insurance Group (Lake Mary, FL)

Melbourne/Palm Bay

Insurance Agency – Dealer Risk Services (Melbourne, FL)

Public Information and Marketing – City of Palm Bay (Palm Bay, FL)

Property/Casualty Insurance Brokerage – AmWINS Brokerage of Florida (Satellite Beach, FL)

South Florida (Fort Lauderdale, West Palm Beach, Miami)

Accounting – Medalist Golf Club (Hobe Sound, FL)

Accounting – Kaufman Rossin & Co (Miami, FL)

Architecture/Interior Design – GliddenSpina + Partners (West Palm Beach, FL)

Business/Marketing/HR/Finance – Brooks International (West Palm Beach, FL)

Distillery Sales (Beverage) – Republic National Distributing Company (Ft. Lauderdale, FL)

Distillery Sales (Beverage) – Republic National Distributing Company (Miami, FL)

Educator – Opportunity Early Childhood Center (West Palm Beach, FL)

Government Real Estate Specialist – Florida Department of Transportation – District 4 (Ft. Lauderdale, FL)

Healthcare Analytics – Florida Blue (Ft. Lauderdale, FL)

Journalism Managing Editor – Local 10 News WPLG (Pembroke Park, FL)

Mortgage Loan Officer – FEMBi Mortgage (Miami, FL)

Property/Casualty Insurance Brokerage – AmWINS Brokerage of Florida (Delray Beach, FL)

Real Estate – Cohen Commercial Realty (North Palm Beach, FL)

Sales Development/Training Manager – MotionPoint (Coconut Creek, FL)

Social Media – 3i Advertising/PR (Palm Beach Gardens, FL)

Underwriter Associate – Risk Placement Services, Inc. (Fort Lauderdale, FL)

Underwriter Associate – Risk Placement Services, Inc. (Miami Gardens, FL)

Tallahassee

Business Analysis and Project Management – Paul Consulting
 Business Operations – CareerSource Capital Region
 Central Intelligence Agency (CIA) Clandestine Service – Central Intelligence Agency (Hosted on FSU’s campus)
 Civil Engineering – Jacobs Engineering
 Distillery Sales (Beverage) – Republic National Distributing Company
 Educational Entity and Local Government Audit – Florida Auditor General
 Engineering – Transportation/Planning – HNTB Corporation
 General Business/IT/Data (Shadow CEO) – Uber Operations
 Government Information Technology Specialist – Florida Department of Highway Safety & Motor Vehicles
 Information Technology Audit Support – Florida Auditor General
 Information Technology Audit – Florida Auditor General
 IT Business Consultant/Project Manager in State Government – Florida Department of Highway Safety & Motor Vehicles
 Logistics and Inside Sales – C.H. Robinson Worldwide
 Management/Hospitality – Waffle House, Inc.
 Management and Hospitality – Four Points by Sheraton
 Management – Enterprise Rent A Car
 Mayor/Chief of Staff – City of Tallahassee
 Pre-Heath & Eye Anatomy Clinic – US Army Medical Recruiting (Hosted on FSU’s campus)
 Pre-Heath & Suture Clinic – US Army Medical Recruiting (Hosted on FSU’s campus)
 Science/ STEM Librarian – Florida State University Libraries
 Small Business Owner – The Book Shelf (Thomasville, GA)
 State Government Agency Audit – Florida Auditor General
 VP of Finance & Communications – Tallahassee-Leon Federal Credit Union

Tampa/St. Petersburg

Accounting – Warren Averett (Tampa, FL)
 Account Management – Medix Staffing Solutions (Tampa, FL)
 Attorney/Law – Curry Law Group (Brandon, FL – two date options)
 Commercial Sales/Operations – Trademark Metals Recycling (Tampa, FL)
 Distillery Sales (Beverage) – Republic National Distributing Company (St. Petersburg, FL)
 Finance, Marketing and Other – American Strategic Insurance (St. Petersburg, FL)
 Healthcare or Education Account Executive/Marketing – Sunbelt Staffing (Oldsmar, FL)
 Healthcare Analytics – Florida Blue (Tampa, FL)
 Logistics, Sales, and Corporate Recruiting – BlueGrace Logistics (Riverview, FL)
 Marketing Development – Raymond James & Associates (St. Petersburg, FL)
 Revenue Analyst – Revenue Management Solutions (Tampa, FL)

Sarasota/Bradenton

Attorney – Public Defender – 12th Judicial Court (Sarasota, FL)
 Insurance Operations – FCCI Insurance Group (Sarasota, FL)
 Courthouse/Judicial Administration – Twelfth Judicial Circuit Court (Sarasota, FL)

Host Sites by Industry

Some organizations are listed under multiple industries based on interest/industry.

Accounting

Accounting – Medalist Golf Club (Hobe Sound, FL)
 Accounting – Kaufman Rossin & Co (Miami, FL)
 Accounting – Warren Averett (Tampa, FL)
 Educational Entity and Local Government Audit – Florida Auditor General (Tallahassee, FL)
 Mortgage Loan Officer – FEMBi Mortgage (Miami, FL)
 Revenue Analyst – Revenue Management Solutions (Tampa, FL)
 State Government Agency Audit – Florida Auditor General (Tallahassee, FL)
 VP of Finance & Communications – Tallahassee-Leon Federal Credit Union (Tallahassee, FL)
 Wealth Management – Michael W Halloran/Northwestern Mutual (Jacksonville, FL)

Architecture/Design/Film

Architecture/Interior Design – GliddenSpina + Partners (West Palm Beach, FL)
 Film Marketing/Creative Advertising – Broad Green Pictures (Los Angeles, CA)

Communication & Media

Business Operations – CareerSource Capital Region (Tallahassee, FL)
 Commercial Insurance Marketing/Sales – Brown & Brown of Florida – Jacksonville (Jacksonville, FL)
 Commercial Sales/Operations – Trademark Metals Recycling (Tampa, FL)
 Distillery Sales (Beverage) – Republic National Distributing Company (St. Petersburg, FL)
 Distillery Sales (Beverage) – Republic National Distributing Company (Orlando, FL)
 Distillery Sales (Beverage) – Republic National Distributing Company (Ft. Lauderdale, FL)
 Distillery Sales (Beverage) – Republic National Distributing Company (Miami, FL)
 Distillery Sales (Beverage) – Republic National Distributing Company (Tallahassee, FL)
 Finance, Marketing and Other – American Strategic Insurance (St. Petersburg, FL)
 Insurance Agency – Dealer Risk Services (Melbourne, FL)
 Journalism Managing Editor – Local 10 News WPLG (Pembroke Park, FL)
 Logistics and Sales – C.H. Robinson Worldwide (Tallahassee, FL)
 Logistics, Sales, and Corporate Recruiting – BlueGrace Logistics (Riverview, FL)
 Management/Hospitality – Waffle House, Inc.
 Management and Hospitality – Four Points by Sheraton (Tallahassee, FL)
 Management – Enterprise Rent A Car (Tallahassee, FL)
 Marketing Development – Raymond James & Associates (St. Petersburg, FL)
 Mayor/Chief of Staff – City of Tallahassee (Tallahassee, FL)
 Public Information and Marketing – City of Palm Bay (Palm Bay, FL)
 Small Business Owner – The Book Shelf (Thomasville, GA)
 Social Media – 3i Advertising/PR (Palm Beach Gardens, FL)
 UNF Intercollegiate Athletics (Sport Management) – University of North Florida (Jacksonville, FL)
 VP of Finance & Communications – Tallahassee-Leon Federal Credit Union (Tallahassee, FL)

Education

Healthcare or Education Account Executive/Marketing – Sunbelt Staffing (Oldsmar, FL)
 Behavior Analyst/Speech Therapist/Educator – Princeton House Charter School (Orlando, FL)
 Educator – Opportunity Early Childhood Center (West Palm Beach, FL)
 Elementary Education – Orlando Science Schools (Orlando, FL)
 Science/ STEM Librarian – Florida State University Libraries (Tallahassee, FL)
 Small Business Owner – The Book Shelf (Thomasville, GA)

Engineering

Architecture/Interior Design – GliddenSpina + Partners (West Palm Beach, FL)
 Civil Engineering – Garney Construction (Winter Garden, FL)

Engineering (continued)

Civil Engineering – Jacobs Engineering (Tallahassee, FL)
 Engineering – Transportation/Planning – HNTB Corporation (Tallahassee, FL)
 Healthcare Analytics – Florida Blue (Jacksonville, FL)
 Healthcare Analytics – Florida Blue (Lake Mary, FL)
 Healthcare Analytics – Florida Blue (Ft. Lauderdale, FL)
 Healthcare Analytics – Florida Blue (Tampa, FL)

Finance

Accounting – Medalist Golf Club (Hobe Sound, FL)
 Accounting – Kaufman Rossin & Co (Miami, FL)
 Accounting – Warren Averett (Tampa, FL)
 Business Analysis and Project Management – Paul Consulting (Tallahassee, FL)
 Business/Marketing/HR/Finance – Brooks International (West Palm Beach, FL)
 Business Operations – CareerSource Capital Region (Tallahassee, FL)
 Commercial Insurance Marketing/Sales – Brown & Brown of Florida – Jacksonville (Jacksonville, FL)
 Commercial Sales/Operations – Trademark Metals Recycling (Tampa, FL)
 Educational Entity and Local Government Audit – Florida Auditor General (Tallahassee, FL)
 Entrepreneur Leadership - Chick-fil-A (Sprayberry & Lassister) (Marietta, GA)
 Finance, Marketing and Other – American Strategic Insurance (St. Petersburg, FL)
 Marketing Development – Raymond James & Associates (St. Petersburg, FL)
 Mortgage Loan Officer – FEMBi Mortgage (Miami, FL)
 Revenue Analyst – Revenue Management Solutions (Tampa, FL)
 State Government Agency Audit – Florida Auditor General (Tallahassee, FL)
 Wealth Management – Michael W Halloran/Northwestern Mutual (Jacksonville, FL)
 VP of Finance & Communications – Tallahassee-Leon Federal Credit Union (Tallahassee, FL)

Government

Attorney – Public Defender – 12th Judicial Court (Sarasota, FL)
 Attorney/Law – Curry Law Group (Brandon, FL – two date options)
 Central Intelligence Agency (CIA) Clandestine Service – Central Intelligence Agency (Hosted on FSU's campus)
 Courthouse/Judicial Administration – Twelfth Judicial Circuit Court (Sarasota, FL)
 Educational Entity and Local Government Audit – Florida Auditor General (Tallahassee, FL)
 Film Marketing/Creative Advertising – Broad Green Pictures (Los Angeles, CA)
 Government IT Specialist – Florida Department of Highway Safety & Motor Vehicles (Tallahassee, FL)
 Government Real Estate Specialist – Florida Department of Transportation – District 4 (Ft. Lauderdale, FL)
 Information Technology Audit Support – Florida Auditor General (Tallahassee, FL)
 Information Technology Audit – Florida Auditor General (Tallahassee, FL)
 IT Business Consultant/Project Manager – Florida Department of Highway Safety & Motor Vehicles (Tallahassee, FL)
 Mayor/Chief of Staff – City of Tallahassee (Tallahassee, FL)
 Public Information and Marketing – City of Palm Bay (Palm Bay, FL)
 Science/ STEM Librarian – Florida State University Libraries (Tallahassee, FL)
 State Government Agency Audit – Florida Auditor General (Tallahassee, FL)

Healthcare

Behavior Analyst/Speech Therapist/Educator – Princeton House Charter School (Orlando, FL)
 Healthcare or Education Account Executive/Marketing – Sunbelt Staffing (Oldsmar, FL)
 Healthcare Analytics – Florida Blue (Jacksonville, FL)
 Healthcare Analytics – Florida Blue (Ft. Lauderdale, FL)
 Healthcare Analytics – Florida Blue (Lake Mary, FL)
 Healthcare Analytics – Florida Blue (Tampa, FL)
 Healthcare Staffing – Quest Healthcare Solutions (Atlanta, GA)
 Pre-Heath & Eye Anatomy Clinic – US Army Medical Recruiting (Hosted on FSU's campus)

Healthcare (continued)

Pre-Heath & Suture Clinic – US Army Medical Recruiting (Tallahassee, FL - Hosted on FSU's campus)
 Social Work Care Manager – Florida Hospital (Orlando, FL)

Human Resources

Account Executive/Marketing – Sunbelt Staffing (Oldsmar, FL)
 Business/Marketing/HR/Finance – Brooks International (West Palm Beach, FL)
 Business Operations – CareerSource Capital Region (Tallahassee, FL)
 Entrepreneur Leadership - Chick-fil-A (Sprayberry & Lassister) (Marietta, GA)
 Healthcare Staffing – Quest Healthcare Solutions (Atlanta, GA)
 Healthcare or Education Account Executive/Marketing – Sunbelt Staffing (Oldsmar, FL)
 Logistics, Sales, and Corporate Recruiting – BlueGrace Logistics (Riverview, FL)
 Management/Hospitality – Waffle House, Inc.
 Management and Hospitality – Four Points by Sheraton (Tallahassee, FL)
 Management – Enterprise Rent A Car (Tallahassee, FL)
 Sales Development/Training Manager – MotionPoint (Coconut Creek, FL)
 UNF Intercollegiate Athletics (Sport Management) – University of North Florida
 VP of Finance & Communications – Tallahassee-Leon Federal Credit Union (Tallahassee, FL)

Information Technology

Business Analysis and Project Management – Paul Consulting (Tallahassee, FL)
 Client Support (IT) – Advent Software (Jacksonville, FL)
 General Business/IT/Data (Shadow CEO) – Uber Operations (Tallahassee, FL)
 Government IT Specialist – Florida Department of Highway Safety & Motor Vehicles (Tallahassee, FL)
 Healthcare Analytics – Florida Blue (Jacksonville, FL)
 Healthcare Analytics – Florida Blue (Ft. Lauderdale, FL)
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 Journalism Managing Editor – Local 10 News WPLG (Pembroke Park, FL)
 Revenue Analyst – Revenue Management Solutions (Tampa, FL)
 Social Media – 3i Advertising/PR (Palm Beach Gardens, FL)

Insurance

Commercial Insurance Marketing/Sales – Brown & Brown of Florida – Jacksonville (Jacksonville, FL)
 Finance, Marketing and Other – American Strategic Insurance (St. Petersburg, FL)
 Insurance Agency – Dealer Risk Services (Melbourne, FL)
 Insurance Claims – Lighthouse Management (Orlando, FL)
 Insurance Operations – FCCI Insurance Group (Sarasota, FL)
 Insurance Producer – TGG Financial Services Inc/Harry Levine Insurance (Winter Park, FL)
 Insurance Underwriting – Lighthouse Management (Orlando, FL)
 Property/Casualty Insurance Brokerage – AmWINS Brokerage of Florida (Jacksonville, FL)
 Property/Casualty Insurance Brokerage – AmWINS Brokerage of Florida (Satellite Beach, FL)
 Property/Casualty Insurance Brokerage – AmWINS Brokerage of Florida (Delray Beach, FL)
 Underwriter Associate – Risk Placement Services, Inc. (Orlando, FL)
 Underwriter Associate – Risk Placement Services, Inc. (Fort Lauderdale, FL)
 Underwriter Associate – Risk Placement Services, Inc. (Miami Gardens, FL)
 Underwriting/Claims Insurance – FCCI Insurance Group (Lake Mary, FL)

Legal

Attorney – Public Defender – 12th Judicial Court (Sarasota, FL)

Legal (continued)

Attorney/Law – Curry Law Group (Brandon, FL – two date options)
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Management

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 Property/Casualty Insurance Brokerage – AmWINS Brokerage of Florida (Satellite Beach, FL)
 Property/Casualty Insurance Brokerage – AmWINS Brokerage of Florida (Delray Beach, FL)
 Revenue Analyst – Revenue Management Solutions (Tampa, FL)
 Sales Development/Training Manager – MotionPoint (Coconut Creek, FL)
 Small Business Owner – The Book Shelf (Thomasville, GA)
 Social Work Care Manager – Florida Hospital (Orlando, FL)
 Underwriter Associate – Risk Placement Services, Inc. (Orlando, FL)
 Underwriter Associate – Risk Placement Services, Inc. (Fort Lauderdale, FL)
 Underwriter Associate – Risk Placement Services, Inc. (Miami Gardens, FL)
 Underwriting/Claims Insurance – FCCI Insurance Group (Lake Mary, FL)
 UNF Intercollegiate Athletics (Sport Management) – University of North Florida (Jacksonville, FL)
 VP of Finance & Communications – Tallahassee-Leon Federal Credit Union (Tallahassee, FL)
 Wealth Management – Michael W Halloran/Northwestern Mutual (Jacksonville, FL)

Marketing/Sales

Account Management – Medix Staffing Solutions (Tampa, FL)

Marketing/Sales (continued)

Business/Marketing/HR/Finance – Brooks International (West Palm Beach, FL)
 Commercial Insurance Marketing/Sales – Brown & Brown of Florida – Jacksonville (Jacksonville, FL)
 Commercial Sales/Operations – Trademark Metals Recycling (Tampa, FL)
 Distillery Sales (Beverage) – Republic National Distributing Company (St. Petersburg, FL)
 Distillery Sales (Beverage) – Republic National Distributing Company (Orlando, FL)
 Distillery Sales (Beverage) – Republic National Distributing Company (Ft. Lauderdale, FL)
 Distillery Sales (Beverage) – Republic National Distributing Company (Miami, FL)
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 Property/Casualty Insurance Brokerage – AmWINS Brokerage of Florida (Satellite Beach, FL)
 Property/Casualty Insurance Brokerage – AmWINS Brokerage of Florida (Delray Beach, FL)
 Public Information and Marketing – City of Palm Bay (Palm Bay, FL)
 Sales Development/Training Manager – MotionPoint (Coconut Creek, FL)
 Small Business Owner – The Book Shelf (Thomasville, GA)
 Social Media – 3i Advertising/PR (Palm Beach Gardens, FL)
 VP of Finance & Communications – Tallahassee-Leon Federal Credit Union (Tallahassee, FL)

Mathematics/Statistics

Healthcare Analytics – Florida Blue (Jacksonville, FL)
 Healthcare Analytics – Florida Blue (Ft. Lauderdale, FL)
 Healthcare Analytics – Florida Blue (Lake Mary, FL)
 Healthcare Analytics – Florida Blue (Tampa, FL)
 Mortgage Loan Officer – FEMBi Mortgage (Miami, FL)
 Revenue Analyst – Revenue Management Solutions (Tampa, FL)
 Science/ STEM Librarian – Florida State University Libraries (Tallahassee, FL)

Operations/Logistics

Business Analysis and Project Management – Paul Consulting (Tallahassee, FL)
 Business Operations – CareerSource Capital Region (Tallahassee, FL)
 Commercial Sales/Operations – Trademark Metals Recycling (Tampa, FL)
 General Business/IT/Data (Shadow CEO) – Uber Operations (Tallahassee, FL)
 Entrepreneur Leadership - Chick-fil-A (Sprayberry & Lassister) (Marietta, GA)
 Healthcare Staffing – Quest Healthcare Solutions (Atlanta, GA)
 Insurance Operations – FCCI Insurance Group (Sarasota, FL)
 IT Business Consultant/Project Manager – Florida Department of Highway Safety & Motor Vehicles (Tallahassee, FL)
 Logistics, Sales, and Corporate Recruiting – BlueGrace Logistics (Riverview, FL)
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 Management and Hospitality – Four Points by Sheraton (Tallahassee, FL)
 Management – Enterprise Rent A Car (Tallahassee, FL)
 UNF Intercollegiate Athletics (Sport Management) – University of North Florida (Jacksonville, FL)

Real Estate

Government Real Estate Specialist – Florida Department of Transportation – District 4 (Ft. Lauderdale, FL)
 Mortgage Loan Officer – FEMBi Mortgage (Miami, FL)
 Real Estate – Cohen Commercial Realty (North Palm Beach, FL)

Science/STEM

Civil Engineering – Garney Construction (Winter Garden, FL)
 Civil Engineering – Jacobs Engineering (Tallahassee, FL)
 Engineering – Transportation/Planning – HNTB Corporation (Tallahassee, FL)
 Healthcare Analytics – Florida Blue (Jacksonville, FL)
 Healthcare Analytics – Florida Blue (Lake Mary, FL)
 Healthcare Analytics – Florida Blue (Ft. Lauderdale, FL)
 Healthcare Analytics – Florida Blue (Tampa, FL)
 Pre-Heath & Eye Anatomy Clinic – US Army Medical Recruiting (Hosted on FSU’s campus)
 Pre-Heath & Suture Clinic – US Army Medical Recruiting (Tallahassee, FL - Hosted on FSU’s campus)
 Science/ STEM Librarian – Florida State University Libraries (Tallahassee, FL)

Social Work/Therapists

Behavior Analyst/Speech Therapist/Educator – Princeton House Charter School (Orlando, FL)
 Courthouse/Judicial Administration – Twelfth Judicial Circuit Court (Sarasota, FL)
 Social Work Care Manager – Florida Hospital (Orlando, FL)

FSUshadow Host Descriptions in alphabetical order

SeminoleLink Job Posting Number in parentheses

Accounting (787756)

Medalist Golf Club, Hobe Sound, FL

The accounting FSUshadow experience will provide participants with exposure to a day-in-the-life working at a private golf course in the administrative/accounting office. It is a small office so the participant will see how the Controller completes all tasks from monthly financials, budgets, payroll, insurance analysis to assisting other departments with inventory, controls, best practices and making copies for members.

Accounting (788373)

Kaufman Rossin & Co, Miami, FL

Accounting Shadow Day with Kaufman Rossin! Never had a real taste of what it's like to working in public accounting during busy season? Kaufman Rossin will show you how it's done - while having fun! Kaufman Rossin's Accounting Shadow Day will provide Student Participants with exposure to a day-in-the-life working in Assurance, Tax, and/or Entrepreneurial Services. Selected FSUshadow Student Participants will observe different aspects of accounting in three different areas of the Firm:

- Conduct informational interviews with a variety of employees
- Participate in a guided tour of the facility
- Attend meetings and/or organizational events
- Observe and ask questions while shadowing daily tasks
- Participate during interactions with clients
- Meet and greet college hires or current interns
- Lunch with FSU Alumni & Parnters
- Learn about career/internship opportunities within the organization
- Wrap up the day with a fun event!

Accounting (788492)

Warren Averett, Tampa, FL

Warren Averett, a regional accounting firm headquartered in Birmingham, AL is opening its doors to one accounting student who is interested in learning more about what a career in public accounting is like. FSUshadow Description: Throughout the course of one day this student will have the opportunity to learn from Warren Averett staff at all levels. The student will be exposed to a typical day in accounting in the height of busy season and will get a taste of the Warren Averett culture. This job shadow is offered in our Tampa, FL location.

Account Management (787744)**Medix Staffing Solutions, Tampa, FL**

Medix's internal team of dedicated employees provides workforce solutions to clients representing a variety of industries. We have been ranked as one of the fastest growing companies in the United States by both Crain's Chicago Business Journal and Inc. Magazine. We are looking to continue that growth by hiring additional talent for our recruiting teams. Shadow a recruiter by going through sourcing strategies and listening into calls/sitting in on interviews, and possibly getting on the road with an Account Manager if we have meetings set.

Architecture/Interior Design (788348)**GliddenSpina + Partners, West Palm Beach, FL**

The student will gain exposure to the design team and the various components of our services. Upon arrival they will receive a tour of the facility, be welcomed by our team and receive an outline of the day. By days end we hope to add value to them based on their needs and desires, therefore, our approach is organic in nature and they should be prepared ahead of time to send to us their areas of interest.

Attorney/Law (788486)**Curry Law Group, Brandon, FL**

March 14th : Observe particular attorney as he goes through a normal day. Attend hearings and meeting with staff and other attorney's , possible research.

Attorney/Law (788488)**Curry Law Group, Brandon, FL**

March 13th : Observe particular attorney as he goes through a normal day. Attend hearings and meeting with staff and other attorney's , possible research.

Attorney – Public Defender (788354)**12th Judicial Court, Sarasota, FL**

Shadow experience to include: Introductions to John Scotese (or another attorney if John is in trial), Tour the courthouse and visit different courtrooms to view various legal proceedings, Lunch at a local restaurant with a small group of lawyers from our office (we will pick up the tab), If the Sheriff's Office allows us, we will visit the courtroom in the jail to watch a legal proceeding known as "first appearances" or "advisory hearings", Presentation of what is necessary in preparing a case for trial and an explanation of trial procedure; Question and answer session.

Business Analysis and Project Management (788054)**Paul Consulting, Tallahassee, FL**

This is an excellent opportunity for a student to shadow and learn from an experienced and motivated IT Professionals who consistently seek personal challenges and professional rewards. Paul Consulting Group offers a unique environment that fosters individual growth and rewards performance. The work environment is stimulating, challenging, and fun. You'll get the chance to work with bright, highly motivated people.

Business/Marketing/HR/Finance (787758)**Brooks International, West Palm Beach, FL**

The Brooks International FSU shadow experience will provide Student Participants with exposure to a day-in-the-life at Brooks International. Selected FSU shadow Student Participants will have the opportunity to shadow one of the following departments: Business Development, Human Resources, Marketing and Finance. Brooks International, a global professional services firm, creates and delivers Execution Excellence to our CEO clients. We achieve our clients' strategic imperatives by linking financial and operational models, consistently delivering predictable business performance. We dramatically enhance all execution methods, competencies and capabilities. Brooks also delivers significantly enhanced profits as well as substantial and sustainable organizational, operational and financial improvements. We specialize in execution performance capabilities across all industries and sectors.

Business Operations (788516)**CareerSource Capital Region, Tallahassee, FL**

CareerSource Capital Region connects employers with qualified, skilled talent and Floridians with employment and career development opportunities to achieve economic prosperity in Gadsden, Leon and Wakulla counties. During this shadow experience

with Kara Palmer Smith, the Director of Client Services and Advancement, students will have the chance to attend meetings with Kara and other employees and/or clients and get a behind the scenes look at the operations of CareerSource Capital Region.

Central Intelligence Agency (CIA) Clandestine Service (787629 & 787630)

Central Intelligence Agency, Tallahassee, FL (FSU's Campus)

This unique opportunity on FSU's campus will allow students to learn about CIA's Clandestine Collection Work. Through presentations and hands-on exercises, participants will get a realistic flavor of work in the Central Intelligence Agency.

Civil Engineering (787387)

Garney Construction, Winter Garden, FL

Garney Construction is a 100% employee owned company that has 55 years of wide-ranging experience in the construction of waterlines and water supply projects. Garney is recognized as a national leader in water and wastewater infrastructure construction. You will meet with Garney Employee Owners to learn about Garney History, Culture and what we do. Then spend some time with an estimator. Eat lunch in our office then spend some time with a project manager and visit a construction jobsite. You will also learn about additional opportunities such as internships and co-ops.

Civil Engineering (788484)

Jacobs Engineering, Tallahassee, FL

The agenda differs depending what is coming through the office that day. The main tasks will be related to Roadway / Drainage design. Internship positions are available at Jacobs that provide college students an opportunity to gain real-world experience in their specific area of study.

Client Support Representative (783409)

Advent Software, Jacksonville, FL

This experience will provide participants with exposure to a-day-in-the-life of a Client Support Representative. Students will meet with various members from each of our support teams who will provide an overview of their daily activities and will provide high-level training on the specific products. At the end of the day we'll set aside time for a general QA session with Team Managers.

Commercial Insurance Marketing/Sales (788413)

Brown & Brown of Florida – Jacksonville, Jacksonville, FL

The specific agenda will vary depending on chosen applicants. We are looking for highly motivated, money driven individuals with an interest in Sales. You do not need any prior knowledge of Insurance, just a passion to learn and succeed. Be prepared to shadow multiple employees, attend meetings, and have a great lunch on us. We'll try to make it as fun as possible!

Commercial Sales/Operations (787583)

Trademark Metals Recycling, Tampa, FL

The FSUshadow experience will provide participants with exposure to working in the scrap metal recycling business. Participants will shadow both a Facility Manager and Commercial Manager to get an overview of the operations and commercial side of the business. Participants will observe conference calls, meetings, sales calls and do an on-site visit to a customer's business in order to gain insight into the industry.

Courthouse/Judicial Administration (788111)

Twelfth Judicial Circuit Court, Sarasota, FL

Participants must consent to and pass a criminal background check prior to arrival at the Twelfth Judicial Circuit. The Twelfth Judicial Circuit FSUshadow experience will expose Student Participants to the daily work of the courthouse. Selected FSUshadow Student Participants will tour the judicial center, observe court proceedings, and learn about the programs offered by the court system aimed at resolving disputes and ensuring that justice is fair and accessible to all citizens.

Distillery Sales (Beverage) (788244)

Republic National Distributing Company, St. Petersburg, FL

Organization Description: RNDC is one of the nation's leading wholesale beverage alcohol distributors, specializing in wine and spirits. As the preferred partner for alcohol producers who value the three-tier system, RNDC creates branded products and productivity for all parties involved. RNDC serves as a product liaison between suppliers and those who sell alcoholic beverages – defined by its impeccable customer service, unrivaled expertise in beverage education, and a broad product portfolio. Student will spend their day calling on accounts and learning about the business from our Sales Reps. At arrival, student will be riding with the

Sales Rep (or could follow in their own vehicle) and go in to each account to meet with business owners/managers. We would give the student the name and number of our Sales Rep so the two could discuss arrival time and location.

Distillery Sales (Beverage) (788349)

Republic National Distributing Company, Orlando, FL

Organization Description: RNDC is one of the nation's leading wholesale beverage alcohol distributors, specializing in wine and spirits. As the preferred partner for alcohol producers who value the three-tier system, RNDC creates branded products and productivity for all parties involved. RNDC serves as a product liaison between suppliers and those who sell alcoholic beverages – defined by its impeccable customer service, unrivaled expertise in beverage education, and a broad product portfolio. Student will spend their day calling on accounts and learning about the business from our Sales Reps. At arrival, student will be riding with the Sales Rep (or could follow in their own vehicle) and go in to each account to meet with business owners/managers. We would give the student the name and number of our Sales Rep so the two could discuss arrival time and location.

Distillery Sales (Beverage) (788350)

Republic National Distributing Company, Miami, FL

Organization Description: RNDC is one of the nation's leading wholesale beverage alcohol distributors, specializing in wine and spirits. As the preferred partner for alcohol producers who value the three-tier system, RNDC creates branded products and productivity for all parties involved. RNDC serves as a product liaison between suppliers and those who sell alcoholic beverages – defined by its impeccable customer service, unrivaled expertise in beverage education, and a broad product portfolio. Student will spend their day calling on accounts and learning about the business from our Sales Reps. At arrival, student will be riding with the Sales Rep (or could follow in their own vehicle) and go in to each account to meet with business owners/managers. We would give the student the name and number of our Sales Rep so the two could discuss arrival time and location.

Distillery Sales (Beverage) (788351)

Republic National Distributing Company, Ft. Lauderdale, FL

Organization Description: RNDC is one of the nation's leading wholesale beverage alcohol distributors, specializing in wine and spirits. As the preferred partner for alcohol producers who value the three-tier system, RNDC creates branded products and productivity for all parties involved. RNDC serves as a product liaison between suppliers and those who sell alcoholic beverages – defined by its impeccable customer service, unrivaled expertise in beverage education, and a broad product portfolio. Student will spend their day calling on accounts and learning about the business from our Sales Reps. At arrival, student will be riding with the Sales Rep (or could follow in their own vehicle) and go in to each account to meet with business owners/managers. We would give the student the name and number of our Sales Rep so the two could discuss arrival time and location.

Distillery Sales (Beverage) (788352)

Republic National Distributing Company, Tallahassee, FL

Organization Description: RNDC is one of the nation's leading wholesale beverage alcohol distributors, specializing in wine and spirits. As the preferred partner for alcohol producers who value the three-tier system, RNDC creates branded products and productivity for all parties involved. RNDC serves as a product liaison between suppliers and those who sell alcoholic beverages – defined by its impeccable customer service, unrivaled expertise in beverage education, and a broad product portfolio. Student will spend their day calling on accounts and learning about the business from our Sales Reps. At arrival, student will be riding with the Sales Rep (or could follow in their own vehicle) and go in to each account to meet with business owners/managers. We would give the student the name and number of our Sales Rep so the two could discuss arrival time and location.

Educational Entity and Local Government Audit (787557)

Florida Auditor General, Tallahassee, FL

The EELGA Auditing FSUshadow experience will provide participants with exposure to a day-in-the-life of an auditor working for the Auditor General. Specifically, such duties will include audits of district school boards, State colleges and universities, and other local governmental entities. FSUshadow participants will learn about specific job responsibilities and skills needed to audit the financial statements of these entities, including preparation and review of selected audit reports. In addition, the participant will learn and observe standard operating procedures developed and followed by our office to demonstrate and document compliance with Government Auditing Standards.

Educator (787548)

Opportunity Early Childhood Center, West Palm Beach, FL

Shadow and assist educators and other early childhood personnel in the classroom and early childhood environment. Following classroom schedule for the children (includes center time, circle time, music and movement, reading, playground, meals, small group, whole group)

Educator or Speech Therapist (787797)**Princeton House Charter School, Orlando, FL**

Shadow a behavior analyst, speech therapist, assistant principal in a school that provides administrative and educational services to students diagnosed with Autism grades PK- 5th grade.

Elementary Education (787497)**Orlando Science Schools, Orlando, FL**

We are an A rated OCPS charter school that specializes in STEM curriculum. Additional opportunities: Our schools seek education majors for grades K-5 and degree specific majors for middle and high school teachers.

Engineering – Transportation/Planning (788360)**HNTB Corporation, Tallahassee, FL**

Under close supervision, the shadow experience will include observing assigned departments and/or projects by performing routine engineering-related tasks in planning, traffic, GIS, and roadway design, Perform basic engineering calculations, Organize information for use in drawings or other documents.

Entrepreneur Leadership (787996)**Chick-fil-A (Sprayberry & Lassister), Marietta, GA**

The Entrepreneur Leadership Development program FSUshadow experience will provide Student Participants with exposure to a day-in-the-life of running a multi-location Chick-fil-A. FSUshadow Student Participants will observe kitchen and front counter operations. Meet with HR, marketing and recruiting staff. The Lassiter/Sprayberry Chick-fil-A Entrepreneur Leadership Development Program (ELDP) is a two-year program that is both a job opportunity and a career enhancement program. Participants will work their way up to Director level leader at Chick-fil-A restaurant under Scott Reed, Owner/Operator. Scott operates two locations in Marietta, Georgia. The program is designed to give participants a "kick start" into their careers in business and leadership through practical experience leading and managing as well as through intentional personal development. This is a great opportunity for those who are considering a career with Chick-fil-A as an Owner/Operator.

Film Marketing/Creative Advertising (788327)**Broad Green Pictures, Los Angeles, CA**

The Film Marketing/Creative Advertising FSUshadow experience will provide participants with exposure to a day-in-the-life working in creative advertising for a film studio. Selected FSUshadow Student Participants will observe meetings, creative development of materials (both a/v and print), editing/finishing content as well as general management tasks as this position supervises an assistant.

Finance, Marketing and Other (787926)**American Strategic Insurance, St. Petersburg, FL**

ASI would like students to observe all departments to learn the ins and outs of the company and how the departments work together. Each department will give an overview and/or job shadow opportunity with an employee. The departments ASI has to offer are claims, finance, underwriting/agency services, marketing, BAPM and product management. ASI would like FSUshadow Students Participants to observe that our workplace is like no other. While ASI does stand for American Strategic Insurance, to employees it means - Attitude, Speed & Innovation. It is through these principles we plan our days and measure our successes. These values are best illustrated through the way our team members interact with each other, the fan letters from our agents and customers, to our success during a time when other companies struggled.

General Business/IT/Data (Shadow CEO) (787589)**Uber Operations, Tallahassee, FL**

Seeking an intelligent, passionate individual with a low to moderate level of experience in IT, healthcare, or data integration to shadow CEO throughout the day as he interacts with clients and support staff.

Government Information Technology (IT) Specialist (787378)**Florida Department of Highway Safety & Motor Vehicles, Tallahassee, FL**

This Government IT Specialist experience will provide participants with exposure to the day-to-day technology operations related to working in the public sector. You will learn about the important role our IT members have in the modernization, designing, developing and maintaining of custom web applications/web services, networks, databases and security management that supports law enforcement, motor vehicle, driver's license and administrative services throughout the State of Florida.

Government Real Estate Specialist (787628)**Florida Department of Transportation – District 4, Ft. Lauderdale, FL**

The FSUshadow experience will provide participants with exposure to all aspects of the Right of Way section of the Florida Department of Transportation (FDOT). Selected FSUshadow participants will be exposed to the many facets of what is required for FDOT to acquire property for roadway purposes.

Healthcare or Education Account Executive/Marketing (787470)**Sunbelt Staffing, Oldsmar, FL**

Sunbelt Staffing is seeking motivated and driven individuals who are interested in learning more about the role of an Account Executive within the Healthcare and Education Industries. Those shadowing will observe Account Executives as they manage clients, execute talent acquisition, and use purposeful marketing techniques to impact business.

Healthcare Analytics (787876)**Florida Blue, Jacksonville, FL**

Blue Cross and Blue Shield of Florida (doing business as Florida Blue) is the state's largest and oldest health insurance provider. It provides health insurance products and services to 4 million Floridians and serves 15.5 million people in 16 states through affiliates. Its health plans include group and individual HMO, PPO, indemnity, and supplemental Medicare policies. Florida Blue also provides accident and dismemberment, long-term care, dental, disability, life, and workers' compensation insurance. Other services include the administration of pharmacy programs and health savings accounts. Florida Blue is part of not-for-profit mutual holding company GuideWell. It is an independent Blue Cross and Blue Shield Association licensee. Shadow Health care analysts compile important medical data through the use of computer-based applications. They usually work full-time at health care agencies or hospitals gathering, compiling, modeling, validating, and analyzing data needed by the company.

Healthcare Analytics (787879)**Florida Blue, Lake Mary, FL**

Blue Cross and Blue Shield of Florida (doing business as Florida Blue) is the state's largest and oldest health insurance provider. It provides health insurance products and services to 4 million Floridians and serves 15.5 million people in 16 states through affiliates. Its health plans include group and individual HMO, PPO, indemnity, and supplemental Medicare policies. Florida Blue also provides accident and dismemberment, long-term care, dental, disability, life, and workers' compensation insurance. Other services include the administration of pharmacy programs and health savings accounts. Florida Blue is part of not-for-profit mutual holding company GuideWell. It is an independent Blue Cross and Blue Shield Association licensee. Shadow Health care analysts compile important medical data through the use of computer-based applications. They usually work full-time at health care agencies or hospitals gathering, compiling, modeling, validating, and analyzing data needed by the company.

Healthcare Analytics (787880)**Florida Blue, Tampa, FL**

Blue Cross and Blue Shield of Florida (doing business as Florida Blue) is the state's largest and oldest health insurance provider. It provides health insurance products and services to 4 million Floridians and serves 15.5 million people in 16 states through affiliates. Its health plans include group and individual HMO, PPO, indemnity, and supplemental Medicare policies. Florida Blue also provides accident and dismemberment, long-term care, dental, disability, life, and workers' compensation insurance. Other services include the administration of pharmacy programs and health savings accounts. Florida Blue is part of not-for-profit mutual holding company GuideWell. It is an independent Blue Cross and Blue Shield Association licensee. Shadow Health care analysts compile important medical data through the use of computer-based applications. They usually work full-time at health care agencies or hospitals gathering, compiling, modeling, validating, and analyzing data needed by the company.

Healthcare Analytics (787881)**Florida Blue, Ft. Lauderdale, FL**

Blue Cross and Blue Shield of Florida (doing business as Florida Blue) is the state's largest and oldest health insurance provider. It provides health insurance products and services to 4 million Floridians and serves 15.5 million people in 16 states through affiliates. Its health plans include group and individual HMO, PPO, indemnity, and supplemental Medicare policies. Florida Blue also provides accident and dismemberment, long-term care, dental, disability, life, and workers' compensation insurance. Other services include the administration of pharmacy programs and health savings accounts. Florida Blue is part of not-for-profit mutual holding company GuideWell. It is an independent Blue Cross and Blue Shield Association licensee. Shadow Health care analysts compile important medical data through the use of computer-based applications. They usually work full-time at health care agencies or hospitals gathering, compiling, modeling, validating, and analyzing data needed by the company.

Healthcare Staffing (787069)**Quest Healthcare Solutions, Atlanta, GA**

Quest Healthcare Solutions is a leader in the temporary physician staffing industry better known as Locum Tenens. QHS works with Health systems, Hospitals and medical groups nationwide to provide much needed physician coverage for facilities in need. Job shadowing will cover the Sales, Recruiting and Administrative roles of our process.

Information Technology Audit Support (787560)**Florida Auditor General, Tallahassee, FL**

The Information Technology Audit Support FSUshadow experience will provide participants with exposure to a day-in-the-life working in the tech industry. Selected FSUshadow participants will learn about the day-to-day operations of an IT department including network infrastructure and security management, application development, and data mining techniques.

Information Technology Audit (787555)**Florida Auditor General, Tallahassee, FL**

The Information Technology Audit FSUshadow experience will provide participants with exposure to a day-in-the-life working in Information Technology Audit. Selected FSUshadow participants will be given an overview of IT auditing concepts, walked through audit working papers where IT auditing concepts are applied, observe staff project status meetings, observe selected staff in the performance of audit procedures, and learn about specific job responsibilities and skills related to an effective audit organization and compliance with Government Auditing Standards.

Insurance Agency (788143)**Dealer Risk Services, Melbourne, FL**

The FSUshadow student will assist and shadow insurance agency staff as it relates to normal operations in retail insurance. Observe marketing role, which may include projects such as social media marketing; target marketing; using tools to create brochures, mailers, rack cards..etc; and scheduling meetings/conferences. Shadow reviewing policy expiration dates, issuing certificates of insurance, renewing policies, account management, upholding customer relationships, creating proposals, and sending/receiving invoices. Meet with President of Dealer Risk Services, Inc.

Insurance Claims (788073)**Lighthouse Management, Orlando, FL**

Brief Description of Experience: The student will have the opportunity to sit with Claims Manager to learn the department structure and how each of the positions within the department contributes to a positive customer experience. They will then sit with a Claims Supervisor, Claims Examiner, and Claims Administrator to learn more about their daily tasks and have the opportunity ask questions to increase their understanding of the claims process and career opportunities within the field. Detailed descriptions available in SeminoleLink posting.

Insurance Operations (788015)**FCCI Insurance Group, Sarasota, FL**

The Insurance Operations shadowing experience provides Student Participants with exposure to a day-in-the-life working in an insurance company. Selected FSU shadow Student Participants will observe how premium auditors, claims adjusters, billing coordinators and underwriting technicians support the key processes in a commercial insurance company. Participants will follow the life of a policy throughout each position in Insurance Operations.

Insurance Producer (787178)**TGG Financial Services, Inc – Harry Levine Insurance, Winter Park, FL**

The property & casualty insurance producer is responsible for building a robust and diverse book of business focused on, but not limited to, commercial lines accounts, reviewing policies and ensuring that policy renewals are properly handled. The position is part of a team of individuals that operate in a fast paced client-centric environment. Observe the role of an inside agent who sells and serves clients in areas such as insurance contract and shadow Vice President of Operations to observe role in carrier relations, HR, and high level strategic planning for the company. Possible opportunity to attend a local agents' association event.

Insurance Underwriting (788071)**Lighthouse Management, Orlando, FL**

Shadow with the Junior Underwriter who is responsible for assisting agents with new business opportunities and assisting the company underwriters with guiding the third-party administrator in underwriting new business, reviewing endorsements and policy changes/cancellation requests and inspections. Oversees and manages the inspection ordering and underwriting process for

internal/ corporate inspection projects. This position will also work directly and indirectly with agents that are coordinating with Lighthouse to complete major book transfers and do the data entry and binding of book transfer policies.

IT Business Consultant/Project Manager in State Government (787376)

Florida Department of Highway Safety & Motor Vehicles, Tallahassee, FL

In this government technology experience you will learn about the important role our IT members have in strategic business operations. This includes driving the overall direction, coordination, implementation, execution, control and completion of IT projects, ensuring consistency with the Department's strategies, commitments and goals.

Journalism Managing Editor (786502)

Local 10 WPLG, Pembroke Park, FL

This role is intended to help a student who may be considering a full-time job in online news. The student chosen for this position will learn the day-to-day structure of a typical news day maintaining content for a local television station website. He or she will see how breaking news comes together, how the editors in the building work with the reporters out in the field and how the combined efforts help mold an online news story. He or she will get a brief overview on effective headline writing, SEO best practices and creating related content.

Logistics Inside Sales (787402)

C.H. Robinson Worldwide, Tallahassee, FL

The Third Party Logistics Sales FSUshadow experience will provide participants with exposure to a day-in-the-life working in third party logistics, sales, and account management strategy. Selected FSUshadow Student Participants will observe phone calls with clients, negotiations for pricing and volume commitments, problem resolution, as well as general operational tasks.

Logistics, Sales, and Corporate Recruiting (787807)

BlueGrace Logistics, Riverview, FL

The Logistics, Sales, and Corporate Recruiting FSUshadow experience will provide Student Participants with exposure to a day-in-the-life working sales in the field of freight and logistics – a booming, \$700 billion industry! Specifically, the experience will deliver an opportunity to shadow some of our top sales representative in our Freight Group, Transportation Group and Enterprise Sales Department. Additionally, we will provide the opportunity to shadow our Customer Support, Pricing, and Accounting Teams. Selected Student Participants will perform desk-rides, delve into the day-to-day aspects of our business, meet with executives, and witness the #BgExperience!

Management/Hospitality (788027)

Waffle House, Inc., Tallahassee, FL

The District Manager FSUshadow experience will provide participants with exposure to a day-in-the-life working in a high-volume, quick-service restaurant. District Managers operate the business, from staffing to auditing and implement programs to increase sales while developing interpersonal skills in leading and developing an effective team. District Managers are responsible for the oversight of 2-3 Unit Managers and 60+ hourly associates. Participants will observe Unit Manager Development, multi-unit organization/logistics and get a glimpse into the fast-paced day of the life for our District Managers.

Management and Hospitality (787825)

Four Points by Sheraton, Tallahassee, FL

Shadow GM Bo Schmitz during a day at the Four Points by Sheraton. The GM position is responsible for the overall operation of the hotel, encompassing all departments on a daily basis.

Management (785114)

Enterprise Rent A Car, Tallahassee, FL

The Management Trainee FSUshadow experience will provide participants with exposure to a day-in-the-life working in a fast-paced business operation. Getting to know our business and what it is like to manage a business from a high level. Selected FSUshadow Student Participants will observe the daily rental process, the review of the financial analysis of the business, and how we control the supply chain to ensure we have the product for our customers.

Marketing Development (788272)

Raymond James & Associates, St. Petersburg, FL

The RJ Marketing Development Program FSUshadow experience will provide participants with exposure to a day-in-the-life working in the marketing department at Raymond James Financials headquarter office. Selected FSUshadow Student Participants will

observe meetings with marketing team, creative development of materials, developing content for websites and social media platforms, as well as general management tasks associated with the MDP role.

Mayor/Chief of Staff (788238)

City of Tallahassee, Tallahassee, FL

Shadow front-line leaders of City Hall on the multiple initiatives prioritized by the Office of the Mayor. Current initiatives include: Family First Agenda, Opportunity Agenda, Talent Lives Here, Promoting a Culturally Vibrant Community, Operation Safe Neighborhoods, and Tallahassee Mayoral Fellowship Program. More information on these initiatives can found at : <https://www.talgov.com/mayor/mayor-initiatives.aspx>

Mortgage Loan Officer (788482)

FEMBi Mortgage, Miami, FL

The Mortgage Loan Originator FSUshadow experience will provide participants with exposure to working in a prominent mortgage banking company. Selected FSUshadow participants will participate in a comprehensive view of the mortgage business with a targeted focus on mortgage loan origination. Additionally, if a broker's open house is available that day, participants will meet with realtors while viewing the property for sale.

Pre-Heath & Eye Anatomy Clinic (788508)

US Army Medical Recruiting, Tallahassee, FL

The purpose of the Pre-Health FSUshadow is to provide undergraduate and graduate students exposure to various Health Profession Career options through the United States Army. The FSUshadow experience exposes and provides participants with direct hands on experiential learning opportunities with trained U.S. Army Healthcare Professionals. Participants are walked through on materials used, methods, preparation, terminology, and various cases they deal with when they are out on the field. Students will be able to see first-hand what a first aid "hospital or clinic" would look like out on the field. Students will also learn how to triage a patient and provide basic acute care with limited resources.

The Eye Anatomy Clinic portion of the event exposes and provides participants with direct hands on experiential learning opportunities with trained U.S. Army Physicians and Medics. Participants are walked through a 20-30-minute lecture on materials used, methods, preparation, terminology, anatomy of the eye and the various injuries that can be presented. At the completion of the lecture the U.S. Army will conduct a live demonstration of anatomy of the eye. The demonstration is done on a cow's eye, utilizing minor medical equipment. Participants will learn about proper techniques for utilizing each piece of equipment at their own station. Once the live demonstration is completed, participants will go through the anatomy of the eye using the same techniques at their own suture station under the supervision of a U.S. Army Health Care professional.

Pre-Heath & Suture Clinic (787897)

US Army Medical Recruiting, Tallahassee, FL

The purpose of the Pre-Health FSUshadow is to provide undergraduate and graduate students exposure to various Health Profession Career options through the United States Army. The FSUshadow experience exposes and provides participants with direct hands on experiential learning opportunities with trained U.S. Army Healthcare Professionals. Participants are walked through on materials used, methods, preparation, terminology, and various cases they deal with when they are out on the field. Students will be able to see first-hand what a first aid "hospital or clinic" would look like out on the field. Students will also learn how to triage a patient and provide basic acute care with limited resources.

The Suture Clinic portion of the event exposes and provides participants with direct hands on experiential learning opportunities with trained U.S. Army Physicians and Medics. Participants are walked through a 20-30 minute lecture on materials used, methods, preparation, terminology, and various sutures used for different wound sizes. At the completion of the lecture the U.S. Army will conduct a live demonstration of both the simple interrupted, and simple running suture techniques. The demonstration is done on a small piece of pig feet, utilizing minor medical equipment. Participants will learn about proper techniques for utilizing each piece of equipment at their own suture station. Once the live demonstration is completed, each participant returns to their own suture station and begins to practice the simple interrupted suture technique under the supervision of a U.S. Army Health Care professional. After all participants have completed the interrupted suture technique, they will move forward to performing the simple running suture, once again under the supervision of the U.S. Army Health Care professionals.

Property/Casualty Insurance Brokerage (787897)**AmWINS Brokerage of Florida, Jacksonville, FL**

The Property/Casualty Insurance brokerage shadow experience will provide Student Participants with exposure to a day-in-the-life working on marketing accounts and underwriting strategy. Selected FSU shadow Student Participants will observe client interface, creative account solutions, editing/revising content for policies as well as general management tasks.

Property/Casualty Insurance Brokerage (787900)**AmWINS Brokerage of Florida, Delray, Beach, FL**

The Property/Casualty Insurance brokerage shadow experience will provide Student Participants with exposure to a day-in-the-life working on marketing accounts and underwriting strategy. Selected FSU shadow Student Participants will observe client interface, creative account solutions, editing/revising content for policies as well as general management tasks.

Property/Casualty Insurance Brokerage (787901)**AmWINS Brokerage of Florida, Satellite Beach, FL**

The Property/Casualty Insurance brokerage shadow experience will provide Student Participants with exposure to a day-in-the-life working on marketing accounts and underwriting strategy. Selected FSU shadow Student Participants will observe client interface, creative account solutions, editing/revising content for policies as well as general management tasks.

Public Information and Marketing (783624)**City of Palm Bay, Palm Bay, FL**

The Public Information/Marketing FSUshadow experience will provide participants with exposure to a day-in-the-life working in local government marketing and public information strategy. Selected FSUshadow Student Participants will observe meetings with city departments, creative development of materials, editing/revising content for websites as well as social media management, emergency services communication and other tasks.

Real Estate Management (786663)**Cohen Commercial Realty, Inc., North Palm Beach, FL**

Our firm is currently seeking a person to shadow/intern with our close-knit team. Observations include but not limited to pulling demographics, marketing, pulling sales and lease comps, data entry, answering phones, observing real estate agents and property managers.

Revenue Analyst (788160)**Revenue Management Solutions, Tampa, FL**

The Consulting Team Analyst FSUshadow experience will provide participants with exposure to a day-in-the-life working as an analyst on an RMS Consulting Team. Selected FSUshadow Student Participants will observe meetings and phone calls with clients, editing/revising content for emails, and pulling data to provide recommendations to RMS' clients. Includes lunch with FSU Alumni!

Sales Development/Training Manager (787375)**MotionPoint, Coconut Creek, FL**

The Sales Development/Training FSUshadow experience will provide participants with exposure to a day-in-the-life working in sales development and corporate sales training. Selected FSUshadow Student Participants will observe meetings with MotionPoint employees, outbound prospecting, meetings with potential MotionPoint customers, a sample new hire training curriculum, development of materials as well as general management tasks as this position supervises the sales development team.

Science/ STEM Librarian (788167)**Florida State University Libraries, Tallahassee, FL**

FSUshadow experience will provide student participants with exposure to a day-in-the-life working in the Dirac Science Library. Scientific Research and Learning Librarian shadow to join a team of science librarians in transforming library support of STEM research and scholarly output. This position offers abundant opportunities for collaboration and growth. The Dirac Science Library supports FSU's departments in STEM disciplines, as well as the National High Magnetic Field Laboratory, a world-class research facility of more than 700 employees and \$30 million in annual grant funding. The Scientific Research and Learning Librarian shadow will investigate and develop new models of research and learning support for interdisciplinary STEM research at FSU. The successful shadow candidate will observe the development of instructional, assessment, and research services for STEM faculty and students. This position is an integral member of the Science Commons team and the broader FSU Libraries Research and Learning Services Division.

Small Business Management (787512)**The Book Shelf, Thomasville, GA**

FSUshadow experience will provide student participants with exposure to a day-in-the-life working as a small business owner and entrepreneur. Selected FSUshadow student participants will observe a community story time, the process of placing orders and refilling inventory, customer service, creative development of marketing materials and The shop events, as well as general management tasks as this position supervises four staff members.

Social Media (787340)**3i Advertising/PR, Palm Beach Gardens, FL**

Will work with team members on projects from the earliest stages of concept and development through to successful, on-time completion as measured by achievement of metrics. Responsibilities include developing and executing communication plans and initiatives to support business and social media objectives. Expected to understand client needs and help to develop communication solutions; assisting with communication planning; developing key messages; writing, using research and analytics to drive planning and messaging; and track performance and progress.

Social Work Care Manager (784464)**Florida Hospital, Orlando, FL**

Located on a lush tropical campus, our flagship hospital, 1,200+ bed Florida Hospital Orlando, serves as the major tertiary facility for much of the Southeast, the Caribbean and South America. We are already one of the busiest hospitals in the nation, providing service excellence to more than 32,000 inpatients and 125,000 outpatients each year. The goal of Care Management is to promote quality patient care via effective discharge planning and efficient, value-based utilization of health care resources. The case management team provides a comprehensive and collaborative process which assesses, plans, intervenes, facilitates, and advocates for the needs of patients and their families. The Social Work Care Manager FSUshadow experience will provide participants with exposure to working in the hospital setting, addressing the adult population. FSUshadow Student Participants will observe interdisciplinary rounds with hospital staff (MDs, RNs, PT/OT, Pharmacy, etc), meetings and assessments with patients and their families, interacting with outside providers and resources, and more.

State Government Agency Audit (787559)**Florida Auditor General, Tallahassee, FL**

Seize the chance to step out of the classroom and into the challenging and rewarding auditing field where you have the opportunity to make a difference every day. The SGA Auditing FSUshadow experience will provide participants a day-in-the-life working as an auditor and interacting with agency personnel. FSUshadow participants will observe meetings, develop audit documentation, learn about specific job responsibilities and auditing skills, and how to manage audit projects and tasks.

Underwriter Associate (788410)**Risk Placement Services, Inc., Orlando, FL**

Observe Underwriter Associate as they underwrite individual insurance applications to cover property and casualty with guidelines set for the issuance of policies on a standard or substandard basis. Determines whether to accept, modify or decline a risk through evaluation of the property's value, location, usage, and safety features, and other information pertinent to the decision. Has frequent contact with field to gather information on which to base and defend underwriting decisions. Does not have any assigned Production or Service goals. Works with all underwriting teams to gain knowledge of service and operational process and procedures.

Underwriter Associate (788422)**Risk Placement Services, Inc., Fort Lauderdale, FL**

Observe Underwriter Associate as they underwrite individual insurance applications to cover property and casualty with guidelines set for the issuance of policies on a standard or substandard basis. Determines whether to accept, modify or decline a risk through evaluation of the property's value, location, usage, and safety features, and other information pertinent to the decision. Has frequent contact with field to gather information on which to base and defend underwriting decisions. Does not have any assigned Production or Service goals. Works with all underwriting teams to gain knowledge of service and operational process and procedures.

Underwriter Associate (788423)**Risk Placement Services, Inc., Miami Gardens, FL**

Observe Underwriter Associate as they underwrite individual insurance applications to cover property and casualty with guidelines set for the issuance of policies on a standard or substandard basis. Determines whether to accept, modify or decline a risk through evaluation of the property's value, location, usage, and safety features, and other information pertinent to the decision. Has

frequent contact with field to gather information on which to base and defend underwriting decisions. Does not have any assigned Production or Service goals. Works with all underwriting teams to gain knowledge of service and operational process and procedures.

Underwriting/Claims Insurance (786659)

FCCI Insurance Group, Lake Mary, FL

FCCI Insurance Group voted by Great Place to Work and Fortune magazine's inaugural list of 100 Best Workplaces for Millennials is participating in the FSU shadow program. Student Participants with exposure to a day-in-the-life working in a commercial insurance company. Selected FSU shadow Student Participants will observe meetings with various internal team mates and producers.

UNF Intercollegiate Athletics (Sport Management) (786659)

University of North Florida, Jacksonville, FL

Shadow Donna Kirk, the University of North Florida Athletics Department's Senior Woman Administrator, who oversees the compliance and academic services offices, as well as serves as sport administrator for Women's Soccer, Women's Golf, Women's Tennis and Women's Swimming.

VP of Finance & Communications (785772)

Tallahassee-Leon Federal Credit Union, Tallahassee, FL

Shadowing and learning about areas dealing with Accounting, IT, Marketing, and Business Development.

Wealth Management Advisor (786477)

Michael W. Halloran/Northwestern Mutual, Jacksonville, FL

The FSUshadow experience will provide participants with exposure to a day-in-the-life working with Michael W. Halloran, a Wealth Management Advisor. Selected FSUshadow Student Participants will observe meetings with clients, development of materials, updates to system, and general management tasks as this position supervises interns.

Michael W. Halloran is a Wealth Management Advisor with Northwestern Mutual and has been in the financial services industry for over 40 years. In addition, Mr. Halloran is an Estate Strategies Group Advisor and is part of the Estate Business Planning Specialist Study Group. In 2015, Mike was elected into the NAEPC Estate Planning Hall of Fame® and Honored as an Accredited Estate Planner® (Distinguished) designee by the National Association of Estate Planners & Councils. Mike has two master degrees and eight professional designations. He was a professor at the University of North Florida for over 14 years.

Mr. Halloran guides clients in reaching financial security from every aspect through long-term relationships that are based on value and integrity. His approach to financial planning involves analyzing, planning, and implementing customized strategies. He is committed to providing comprehensive, integrated financial plans that reflect the clients' values and support their lifelong goals. More specifically, Mr. Halloran's expertise lies in estate and business planning for individuals and businesses.